

## Are you ready for the Glover Report deadline

By 2010 the Glover Report recommends that:

- all contract opportunities above £20,000 be **advertised electronically by 2010**
- Government should issue **Electronic Documentation** for all tenders by 2010
- **All businesses should be able to tender electronically.**
- **Standardised Qualification criteria** incorporated in all pre-qualification questionnaires so that businesses do not need to repeatedly submit the same core information in different formats.

| [eu-supply.com](http://eu-supply.com) |



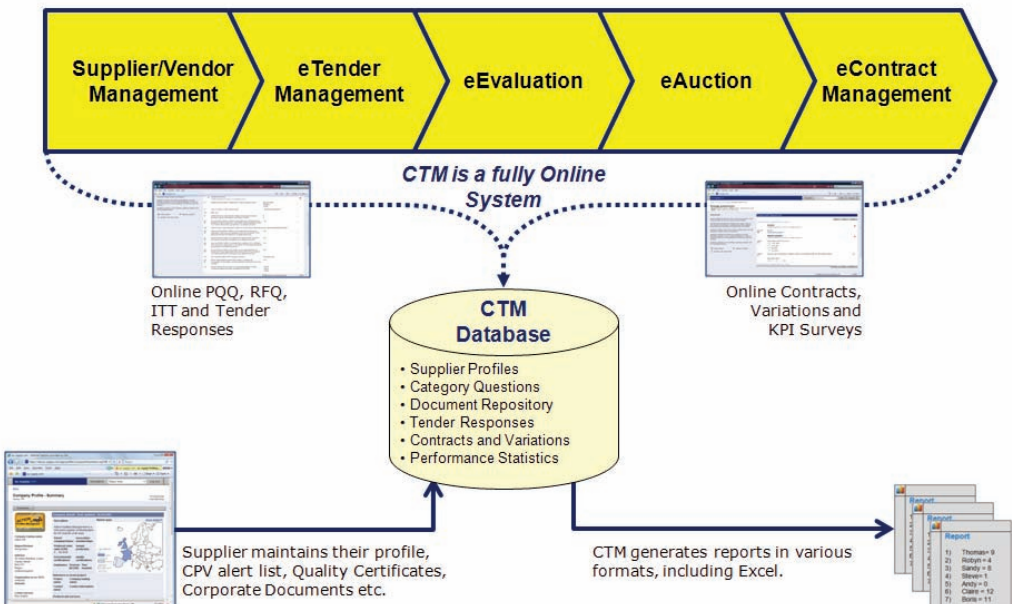
**Complete Tender Management (CTM) is an eSourcing platform from EU Supply addressing the Glover Report recommendations.**

CTM is an integrated solution with modules for:

- eTender Management
- eEvaluation
- eContract Management
- eSupplier/Vendor Management
- eAuction

CTM is a proven solution used by over 2000 public sector bodies across 10 EU/EEA Member states for the past 10 years including NHS trusts, Local Authorities, LEAs, Central Government departments and Utilities. CTM is also the National eSourcing System in Norway, Denmark, Lithuania as well as being on the eSourcing Framework in the UK managed by Buying Solutions.

## End-to-End Tender, eAuction and Contract Management Capabilities



## EU-Supply Credentials: Over 2000 public sector clients



**As well as being compliant to EU procurement directives 2004/17/EC and 2004/18/EC, CTM helps improve the sourcing process through:**

- *Templates and checklists which can be tailored to meet the specific needs of each authority and sector e.g. NHS sector, Local Authorities, Utilities, Central Government departments.*
- *Category management libraries to allow users to share knowledge and for buyers to access previous specifications and questionnaires.*
- *Easy to use supplier interface which can automatically pre-fill standard pre-qualification questions based on previous responses thereby encouraging suppliers to submit responses.*
- *Collaboration with other similar organisations to share information and best practice.*
- *Publication of tenders on the Authorities' websites, third party portals and directly to OJEU.*
- *Special features for large public works projects, including Bill of Quantity management, multi - level tendering, addenda management through supply chains.*

**CTM can be configured online to your organisation's specific processes and procedures, is easy to use and can be up and running in 5 days.**

# COMPLETE TENDER MANAGEMENT

**It is the best thing that has happened in years....**

**We were able to score the 10 tender returns and select the supplier in a week against about four weeks when we let the contract five years ago ..... British Nuclear Fuels - Sellafield**

*The key functionality of the solution....its contract management and eTendering modules will allow us to more effectively plan and co-ordinate procurement activities across a diverse range of commodity and service groups including high value and complex procurement tenders...*

*The Royal Free Hampstead NHS Trust*

In advance of the 2010 deadline set by the Glover Report, we reviewed the leading eSourcing solutions. We found EU Supply not only addresses the requirements of the Glover Report but also meets our needs for a practical solution which is user friendly, easy to adopt in modules and configurable to our specific requirements in a cost effective manner..... Cheshire NHS Trust

For further information or if you would like a demonstration, please contact:

Sid Bains, 0207 127 4545

[Sid.Bains@eu-supply.com](mailto:Sid.Bains@eu-supply.com)

[www.eu-supply.com](http://www.eu-supply.com)

EUS Holdings Ltd, 40 Oxford Drive, Bermondsey Street London SE1 2FB